



Seller's

F A Qs

- ♥ How long does the buying process take?
- ♥ How long before we get an offer?
- ♥ Will I sell my house on the first day? What if we do??
- ♥ What if we don't sell the first day / week / month?
- ♥ What if we don't have any showings?
- ♥ Do I need to take down the wallpaper?
- ♥ Do I need to put all of my things in storage?
- ♥ Do I need to have new carpet installed?
- ♥ Do I have to leave my appliances?
- ♥ Will my vacant house still sell?
- ♥ Do I need to stage the house?
- ♥ How long do I have to agree to LIST my house with you?
- ♥ What about the costs for advertising my property – do I owe you for those?
- ♥ Is the closing date on my contract guaranteed?
- ♥ How much earnest money will the buyer put down?
- ♥ What happens to the earnest money?
- ♥ Do I have to release the earnest money back if the contract is not accepted?
- ♥ What is the process to hold / keep the earnest money?
- ♥ What if I just change my mind and don't want to sell?
- ♥ What are the chances of a multiple offer?
- ♥ What costs can I expect to sell my house? During the process and at closing?
- ♥ Does the Buyer really need a home inspection?
- ♥ What if the home inspector finds cosmetic, minor issues that I don't want to do / fix?
- ♥ Can I stay in the house after the closing?
- ♥ Do I have to give all the keys and garage door openers?
- ♥ What happens at the closing?
- ♥ Do I need to bring a check to the closing?
- ♥ Why do I have to WIRE my funds to close?
- ♥ When do I have to WIRE my funds for closing?
- ♥ Can you recommend an attorney, home inspector and / or lender?

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